Quantela



Amr Salem

CEO & Board Member Quantela, Inc.

CRN IoT Innovator 2020 Awardee

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Amr Salem is the Chief Executive Officer and board member for Quantela Inc. – a U.S. technology pioneer that offers outcomes business models through the digitization of urban infrastructure. In his current role since March 2020, Amr is leading Quantela's continued global expansion into the Americas, Europe, Middle East, India and APJC markets. Under Amr's leadership Quantela's revenue has grown to over \$70M today. He led Quantela through 3 acquisitions and one investment, raised over \$40m in series B funding and built the company's outcomes-based business models philosophy.

Prior to joining Quantela, Amr served global networking giant Cisco for more than 14 years in various capacities. Most recently, as Corporate Vice President for Cisco's \$13B Global Public Sector business, he drove the company's strategy and go-to-market operations for federal, state and local governments, education, defense, public safety, healthcare, utilities and transportation. Earlier, Salem served as Cisco's Global Managing Director for Emerging Solutions, where he built the company's business in smart cities and IoT technologies.

Earlier in his career, Amr held general management and sales leadership roles for companies such as Hewlett Packard, Compaq and Digital Equipment Corporation in the Middle East.

Amr is a member of the Young Presidents Organization where he was Chairman of the UAE chapter, and continues to advise technology companies around the world, as part of the Endeavor foundation – the world's leading community for high-impact entrepreneurs. He is a Venture Capital investor in multiple sectors in Technology, Agriculture, Fintech, Crypto and Mobility.

Amr is an Engineer by education and speaks English, French and Arabic. Amr has been living in Dubai for the past 28 years with his family and enjoys a variety of outdoor sports.